

# General Atlantic Announces 2017 Promotions

New York, NY - December 4, 2017

General Atlantic, a leading global growth equity firm, today announced the promotions of Wai Hoong Fock and Paul Stamas to Managing Director and Pierre Samec to Operating Partner. The firm has also promoted Luis Cervantes, Christian Figge, David George, Anna Golynskaya, Shaw Joseph, and Melis Kahya to Principal. The promotions will be effective as of January 1, 2018.

"Today's announcement is a reflection of General Atlantic's strong commitment to attracting, developing, and promoting talented professionals globally," said Bill Ford, Chief Executive Officer of General Atlantic. "We are proud to promote Wai Hoong and Paul to Managing Director and Pierre to Operating Partner. Wai Hoong and Paul are proven investors and Pierre is a strong, accomplished business leader. We look forward to their continued contributions in the years ahead."

**Wai Hoong Fock** joined General Atlantic in 2015 and leads the firm's growing business in Southeast Asia. He led the firm's 2016 investment in PT MAP Boga Adiperkasa and serves on the company's board of directors. Prior to joining General Atlantic, Mr. Fock was a Managing Director at CVC Capital Partners, where he was responsible for the firm's business in Singapore, Malaysia, and Vietnam and was involved in transaction execution and portfolio monitoring across Southeast Asia. He earned a B.A. in Economics from the University of Michigan, where he graduated magna cum laude. Mr. Fock also earned an M.P.P. from the University of Michigan Gerald R. Ford School of Public Policy.

**Paul Stamas** joined General Atlantic in 2010 and is a senior member of the Financial Services sector team. He co-led or was closely involved in the firm's investments in Align Networks, Insurity, MedExpress, OptionsHouse, and Santander Asset Management. He serves on the board of directors at Insurity and is a former board member at OptionsHouse. Prior to General Atlantic, Mr. Stamas was an Associate at Welsh, Carson, Anderson & Stowe, where he focused on investments in the healthcare services and information and business services sectors. Mr. Stamas earned an M.B.A. from Harvard Business School, where he graduated with highest distinction and was a Baker Scholar. He also earned a B.S.E. from Princeton University in Operations Research & Financial Engineering, where he graduated summa cum laude.

**Pierre Samec** joined General Atlantic in 2014 and is a member of the firm's Resources Group, where he focuses on providing digital transformation expertise to a number of the firm's portfolio companies and assisting with new investments in the EMEA region. He has been closely involved in helping to drive strategic growth initiatives at the firm's portfolio companies including Argus Media, ControlExpert, Flixbus, Hyperion, MeteoGroup, and Network International. Prior to General Atlantic, Mr. Samec was Chief Technology Officer at both TriZetto Corporation and Expedia, Inc. He earned a General Engineering Degree from Ecole des Mines de Paris, France and M.S. and Ph.D. degrees in Geophysics from Stanford University.

Mr. Ford continued, "We are also pleased to announce our promotions to Principal as it demonstrates the deep and talented team of professionals here at General Atlantic. All of these individuals are exceptional investment professionals and play important roles in our collective effort to accelerate growth at our portfolio companies. We are proud to be able to recognize their many accomplishments."

**Luis Cervantes** joined General Atlantic in 2013 and leads the firm's Mexico City office, with a focus on investments in Mexico and across Latin America. During his time at General Atlantic, he has been involved in the firm's investments in Clip (current board member), Grupo Axo (current board member), and Sanfer (current alternative board member). He has also supported General Atlantic's investment in Sura Asset Management. Mr. Cervantes earned an M.B.A. from the Harvard Business School and a B.S. in Industrial Engineering, with honors, from Universidad Iberoamericana in Mexico City.

**Christian Figge** joined General Atlantic in 2012 and is based in the firm's Munich office, where he focuses on investments across Germany, Austria, and Switzerland. He has been involved in the firm's investments in amedes

Group (former board member), Flixbus (current board observer), Hyperion, KäuferPortal (current board member), and Network International. Mr. Figge earned a B.A. in Economics and Management from Oxford University, an M.A. in Economics from Ludwig Maximilian University Munich, and a Ph.D. in Economics from the Technical University of Munich.

**David George** joined General Atlantic in 2012 and is based in the firm's Palo Alto office, where he focuses on investments in the Internet & Technology sector. He has been involved in the firm's investments in Airbnb, AppDynamics, Mi9 Retail (current board member), Seismic, TriNet, and Uber. Mr. George earned an M.B.A. from Stanford's Graduate School of Business and a B.B.A. in Finance from the University of Notre Dame, where he graduated summa cum laude.

**Anna Golynskaya** joined General Atlantic in 2014 and is based in the New York office, where she focuses on the firm's capital partnering efforts. She has been involved in capital raising in North America, South America, and Asia. Ms. Golynskaya earned a B.S. in Finance and Accounting from the Stern School of Business at New York University, where she graduated magna cum laude.

**Shaw Joseph** joined General Atlantic in 2012 and is based in the firm's New York office, where he focuses on investments in the Retail & Consumer sector. He has been involved in the firm's investments in Barteca (current board member), Joe & The Juice, SnapAV (former board member), Squarespace (current board observer), and Torchy's Tacos (current board member). Mr. Joseph earned a B.S. in Commerce from the McIntire School of Commerce at the University of Virginia and an M.B.A. from Harvard Business School.

**Melis Kahya** joined General Atlantic in 2015 and is based in the firm's London office, where she serves as Head of Retail & Consumer for EMEA, in addition to having regional coverage of Turkey. She has been involved in the firm's investments in EN Engineering and Joe & The Juice (current board member). Ms. Kahya holds a B.S. from Yale University where she double majored in Electrical Engineering and Economics and graduated with distinction. She also earned an M.B.A. from Stanford Graduate School of Business.

Drawing from 37 years of experience investing in nearly 300 global growth companies, General Atlantic partners with entrepreneurs and management teams who are building leading, high-growth businesses. The firm has \$21 billion in assets under management as of June 30, 2017. General Atlantic focuses on investments across five sectors, including Internet & Technology, Financial Services, Business Services, Retail & Consumer, and Healthcare, with support from the firm's global team of experts.

## **About General Atlantic**

General Atlantic is a leading global growth equity firm providing capital and strategic support for growth companies. Established in 1980, General Atlantic combines a collaborative global approach, sector specific expertise, a long-term investment horizon and a deep understanding of growth drivers to partner with great entrepreneurs and management teams to build exceptional businesses worldwide. General Atlantic has more than 110 investment professionals based in New York, Amsterdam, Beijing, Greenwich, Hong Kong, London, Mexico City, Mumbai, Munich, Palo Alto, São Paulo, Shanghai, and Singapore. [www.generalatlantic.com](http://www.generalatlantic.com)

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