Justin Kotzin Joins General Atlantic as Operating Partner and Head of Debt Capital Markets

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General Atlantic, a leading global growth equity firm, announced today that Justin Kotzin has joined the firm as an Operating Partner and Head of Debt Capital Markets. Based in New York, Mr. Kotzin will be part of General Atlantic's Resources Group, providing expertise and strategic counsel to the firm's investment teams and portfolio companies.

"Providing our portfolio companies with robust industry and operational expertise is central to our investment strategy at General Atlantic. Justin's deep capital markets experience will be a tremendous asset to our global investment team and rapidly scaling portfolio companies as they optimize their capital structure to help pursue growth," said Bill Ford, Chief Executive Officer of General Atlantic.

"General Atlantic has a strong track record of partnering with growth companies globally," said Mr. Kotzin. "I am excited to join the firm's Resources Group and look forward to working closely with my partners at GA and our impressive portfolio companies as they seek financing solutions."

Prior to joining General Atlantic, Mr. Kotzin held a number of senior positions at Morgan Stanley, most recently serving as Managing Director in the Leveraged & Acquisition Finance Syndicate group. In this role, he executed high yield and leveraged loan transactions focused on various sectors including consumer & retail, industrial, business services, real estate, and gaming. Before Morgan Stanley, he worked at Bank of America Merrill Lynch, most recently as Vice President of Leveraged Capital Markets.

Mr. Kotzin holds a B.S. in Commerce with a concentration in Finance and Management from the University of Virginia.

Drawing from nearly 40 years of experience investing in over 300 global growth companies, General Atlantic partners with entrepreneurs and management teams who are building leading, high-growth businesses. The firm has approximately $28 billion assets under management as of June 30, 2018. General Atlantic focuses on investments across four sectors, including Consumer, Financial Services, Healthcare, and Technology, with support from the firm's global team of experts.

About General Atlantic

General Atlantic is a leading global growth equity firm providing capital and strategic support for growth companies. Established in 1980, General Atlantic combines a collaborative global approach, sector specific expertise, a long-term investment horizon and a deep understanding of growth drivers to partner with great entrepreneurs and management teams to build exceptional businesses worldwide. General Atlantic has more than 150 investment professionals based in New York, Amsterdam, Beijing, Greenwich, Hong Kong, London, Mexico City, Mumbai, Munich, Palo Alto, São Paulo, Shanghai, and Singapore. For more information on General Atlantic, please visit the website: www.generalatlantic.com

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