

# Pamela Fang Joins General Atlantic as Managing Director and Head of Asia Capital Partnering

Hong Kong - November 6, 2017

General Atlantic, a leading global growth equity firm, announced today that Pamela Fang has joined General Atlantic as a Managing Director to lead the firm's Capital Partnering effort in Asia. She will be based in the firm's Hong Kong office.

"Building upon our exceptional investor base across Asia and two decades of experience investing in the region, we are proud to welcome Pamela at an exciting time of growth for our Asia business. Her deep network of relationships with institutions and families and proven capital raising and client service capabilities make her an ideal addition to our global team," said Graves Tompkins, Managing Director and Global Head of Capital Partnering for General Atlantic.

"General Atlantic has built an exceptional reputation as a partner of choice in Asia," said Ms. Fang. "I am honored to join the firm and look forward to working closely with the entire GA team to enhance our relationships with existing and prospective capital partners."

Ms. Fang joins General Atlantic from Actis where she was a Director and Head of the firm's Investor Development Group in Asia, responsible for fundraising and investor relations activities in the region. Prior to joining Actis, she led global business development and fundraising at CDIB Capital International and worked at GE Capital as a senior investment lead, focused on direct private equity investments.

In addition to over ten years of private equity experience, earlier in her career, Ms. Fang held various senior roles focused on business development, mergers and acquisitions, debt structuring, and sales at Morgan Stanley and Barclays Capital. She holds an M.B.A. from The Wharton School and a B.A. in Economics from the University of Pennsylvania.

General Atlantic has been actively investing in Asia since 1999 and has 21 investment professionals in Asia, with offices in Beijing, Hong Kong, Mumbai, and Singapore. The firm focuses on investments across five sectors, including Internet & Technology, Financial Services, Business Services, Retail & Consumer, and Healthcare, with support from the firm's global team of experts. General Atlantic's recent investments in Asia include 58.com, Billdesk, Fang.com, IIFL Asset Management, New Century Hotels & Resorts, Ocean Link, PNB Housing Finance, PT Map Boga Adiperkasa (MBA), Toutiao, and Zimmermann.

## About General Atlantic

General Atlantic is a leading global growth equity firm providing capital and strategic support for growth companies. Established in 1980, General Atlantic combines a collaborative global approach, sector specific expertise, a long-term investment horizon and a deep understanding of growth drivers to partner with great entrepreneurs and management teams to build exceptional businesses worldwide. General Atlantic has more than 100 investment professionals based in New York, Amsterdam, Beijing, Greenwich, Hong Kong, London, Mexico City, Mumbai, Munich, Palo Alto, São Paulo, and Singapore. [www.generalatlantic.com](http://www.generalatlantic.com).

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