



Martín Escobari

Co-President, Managing Director, Head of Latin America

Region: 1

Office Location: New York, São Paulo

Martín Escobari is Co-President, Managing Director and Head of General Atlantic's business in Latin America. Martín is Chairman of the firm's Investment Committee and also serves on the Management and Portfolio Committees.

Before joining General Atlantic in 2012, Martín was a Managing Director at Advent International where he focused on the financial services sector. Prior to that, he was Co-Founder and CFO of Submarino.com, a leading Brazilian online retailer that went public on the Bovespa and was sold to Lojas Americanas in 2006. Martín started his career as a management consultant at The Boston Consulting Group.

Current Board Affiliations

Arco, Board Member

Grupo Axo, Board Member

Pague Menos, Board Member

Sanfer, Board Member

XP Investimentos, Board Member

Historical Board Affiliations

Aceco TI, Board Member

Linx, Board Member

Smiles, Board Member

Sura Asset Management, Board Member

Education

Harvard College, B.A., Economics

Harvard Business School, M.B.A.

Community Involvement

Endeavor, *Mentor*

Lincoln Center, *Board Member*

Primeira Chance, *Board Member*

The Rockefeller Center for Latin American Studies at Harvard, *Advisory Group Member*