

# General Atlantic Announces 2019 Promotions

New York - December 11, 2019

**New York, NY — December 11, 2019 —** General Atlantic, a leading global growth equity firm, today announced the promotions of Lefei Sun to Managing Director, David Buckley to Operating Partner, and Roger Gao and Raph Osnoss to Principal. The promotions will be effective as of January 1, 2020.

“We are proud to promote this group of outstanding professionals, each of whom has added value within our firm and our portfolio. These individuals exemplify General Atlantic’s approach of providing true partnership to entrepreneurs,” said Bill Ford, Chief Executive Officer of General Atlantic. “We look forward to their continued contributions in the years to come.”

## Promotion to Managing Director

**Lefei Sun** is based in Hong Kong, where he serves as Head of China Healthcare. He played a pivotal role in establishing the firm’s Healthcare and Life Sciences franchises in China and helped lead the firm’s recent investments in Asia Medical and OcuMension. Before joining the firm in 2018, Mr. Sun was the Founding Partner of HuaTai Healthcare Investment Fund, having previously held various investment roles at Hony Capital, Credit Suisse, OrbiMed, and Orchid Asia, in addition to serving as a consultant at McKinsey & Company, all in the Healthcare sector. He attended the Johns Hopkins University School of Medicine Graduate Ph.D. program in Neuroscience and holds a B.S. in Mathematics and Physics from Tsinghua University.

## Promotion to Operating Partner

**David Buckley** is based in New York, where he leads General Atlantic’s Insights Group, which integrates market research, data science, and revenue acceleration efforts across the firm’s global investment program at every stage in the investment lifecycle. Before joining General Atlantic in 2011, Mr. Buckley worked at McKinsey & Company, where he served clients in the High Tech, Private Equity, and Industrial sectors. He also previously served as a Captain in the United States Army. He earned an M.P.P. from Princeton University’s Woodrow Wilson School of Public and International Affairs and a B.A. in Government and History from the University of Notre Dame.

## Promotion to Principal

**Roger Gao** is based in Hong Kong, where he focuses on investments in the Technology and Financial Services sectors in China. He was involved in the firm’s investments in 58.com, Ant Financial, ByteDance, Futu, Mafengwo, Meituan, and NetEase Cloud Music. Before joining the firm in 2012, Mr. Gao was an Analyst in the Investment Banking Division at Goldman Sachs based in Hong Kong, where he focused on the Consumer, Retail, and Healthcare sectors. He holds an M.S. from the London School of Economics and Political Science and a B.A. from Peking University, both in Finance.

**Raph Osnoss** is based in New York, where he focuses on investments in the Financial Services sector. He currently serves on the boards of directors of General Atlantic portfolio companies Alkami, Avant, and Invoice Cloud. Mr. Osnoss was also involved in the firm’s investments in Adyen, Ant Financial, Chime, and Insurity. Prior to joining General Atlantic in 2014, Mr. Osnoss served as an Associate at Berkshire Partners and as an Analyst in the Investment Banking Division of Goldman Sachs. He earned an M.B.A. from Harvard Business School and a B.S. in Economics from the Wharton School at the University of Pennsylvania.

Drawing from nearly 40 years of experience investing in over 350 global growth companies, General Atlantic partners with entrepreneurs and management teams who are building leading, high-growth businesses. The firm has approximately \$35 billion in assets under management as of June 30, 2019. General Atlantic focuses on investments across four sectors, including Consumer, Financial Services, Healthcare, and Technology, with support from the firm’s global team of experts.

## **About General Atlantic**

General Atlantic is a leading global growth equity firm providing capital and strategic support for growth companies. Established in 1980, General Atlantic combines a collaborative global approach, sector specific expertise, a long-term investment horizon and a deep understanding of growth drivers to partner with great entrepreneurs and management teams to build exceptional businesses worldwide. General Atlantic has more than 150 investment professionals based in New York, Amsterdam, Beijing, Greenwich, Hong Kong, Jakarta, London, Mexico City, Mumbai, Munich, Palo Alto, São Paulo, Shanghai, and Singapore. For more information on General Atlantic, please visit the website: [www.generalatlantic.com](http://www.generalatlantic.com).

## **Media Contacts**

### **General Atlantic**

Mary Armstrong & Emily Japlon

*media@generalatlantic.com*