

General Atlantic Announces Leadership Appointments

NEW YORK – General Atlantic, a leading global investor, today announced senior leadership updates. These new appointments align the firm's leadership team with its expanding investment approach to a multi-strategy offering and further position General Atlantic as a long-term partner to investors and management teams.

"General Atlantic's commitment to investment excellence and culture of partnership has enabled our firm to scale to a global investor with operations in five regions around the world," commented Bill Ford, Chairman and CEO of General Atlantic. "Building on our 43-year history of delivering a strong and consistent track record, we have broadened our platform in recent years to include Credit and Climate, two areas where we see significant growth opportunities that align with our core strengths. Looking to the future, we believe the depth of our experience and expertise gives us a distinct competitive advantage. I look forward to working with these talented leaders in the coming years to advance our strategy and continue our evolution as a firm."

Leadership Appointments

Martín Escobari, Chairman of the Investment Committee and Head of Latin America, will serve as **Head of Global Growth Equity**. He will continue to lead the firm's Investment Committee and Latin American investing efforts. Mr. Escobari joined General Atlantic in 2012 to lead the Latin American region and has served as Chair of the Investment Committee since 2017.

Gabriel Caillaux, Head of EMEA, will become **Head of Climate** in addition to continuing his current responsibilities. As the firm deepens its focus on investing and the energy transition, Mr. Caillaux will work closely with BeyondNetZero co-founders **Lance Uggla** and **Lord John Browne** to capitalize on the significant investment opportunities in this area. The firm formed its BeyondNetZero fund in 2021. Mr. Caillaux joined General Atlantic in 2004 and assumed responsibility for EMEA in 2017.

Graves Tompkins will become **Chief Operating Officer**. He will remain closely involved in Capital Partnering efforts while also focusing on firm strategy and corporate development. Mr. Tompkins joined General Atlantic in 2008 and assumed leadership of the firm's global Capital Partnering team in 2013, in addition to previously serving on the firm's Healthcare and Financial Services sector investment teams.

As **Chairman of Global Technology** for General Atlantic, **Anton Levy** will continue to lead the firm's investments in large-scale technology-focused deals globally. Mr. Levy joined General Atlantic in 1998 and began leading the firm's Technology investing in 2005.

General Atlantic will continue to expand its Credit platform under the leadership of **Tripp Smith, Global Head of GA Credit**, and **Mike Whitman, President of GA Credit**. The firm formed GA Credit in early 2023 after launching a successful credit joint venture in 2020, with approximately \$3 billion invested in 16 companies to date.

These changes are effective immediately. General Atlantic currently has more than \$77 billion in assets under management and over 220 portfolio companies across the U.S., Latin America, EMEA, India & Southeast Asia, and China.

About General Atlantic

General Atlantic is a leading global investor with more than four decades of experience providing capital and strategic support for over 500 growth companies throughout its history. Established in 1980 to partner with visionary entrepreneurs and deliver lasting impact, the firm combines a collaborative global approach, sector specific expertise, a long-term investment horizon and a deep understanding of growth drivers to partner with great entrepreneurs and management teams to scale innovative businesses around the world. General Atlantic has more than \$77 billion in assets under management inclusive of all products as of June 30, 2023, and more than 220

investment professionals based in New York, Amsterdam, Beijing, Hong Kong, Jakarta, London, Mexico City, Miami, Mumbai, Munich, San Francisco, São Paulo, Shanghai, Singapore, Stamford and Tel Aviv. For more information on General Atlantic, please visit: www.generalatlantic.com.

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